

## Message Text

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62

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

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DRAFTED BY COM/SAD/EOLIVER/EMB

APPROVED BY EB/OCA/CM/LAKLIEFORTH

COM/SAD/JEMURRIN

COM/CAGNE/PHALE

COM/EMB/JDOYLE

NEA/RA/KKOLB

NEA/ARP/JLYLE

----- 027768

R 111450Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY MANAMA

UNCLAS STATE 172598

FOLLOWING REPEAT STATE 172598 ACTION ABU DHABI JIDDAKUWAIT, BEIRUT  
DHAHRAN JUL 22.

QUOTE: UNCLAS STATE 172598

E.O. 11652: NA

TAGS: BEXP, TC, SA, KU, LE

SUBJECT: PROPOSED PENNSYLVANIA STATE IOGA TRADE  
MISSION TO MIDDLE EAST

1. PENNSYLVANIA STATE DEPARTMENT OF COMMERCE ORGANIZING  
GROUP OF PENNSYLVANIA-BASED FIRMS TO VISIT SIX CITIES IN  
MIDDLE EAST DURING JANUARY - FEBRUARY 1976 AND HAS RE-  
QUESTED IOGA STATUS. PROPOSED ITINERARY IS AS FOLLOWS:

THURS. 1/22 ARR. BEIRUT 1900 ME 202

--- LV. BEIRUT 2015 ME 402

ARR. KUWAIT 2225

TUES. 1/27 LV. KUWAIT 1650 GF 232

--- ARR. ABU DHABI 1915

THURS. 1/29 LV. ABU DHABI 1720 GF 323

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--- ARR. DUBAI 1745

SUN.	2/1	LV. DUBAI	1025	SV 751
---		ARR. DHAHRAN		
TUES.	2/3	LV. DHAHRAN	1745	SV 929
---		ARR. RIYADH	1835	
SAT.	2/7	LV. RIYADH	1400	SV 845
---		ARR. JIDDA	1520	
TUES.	2/10	LV. JIDDA	0830	ME 369
---		ARR. BEIRUT	1050	
---		LV. BEIRUT	1200	ME 201

2. RESERVATIONS HAVE BEEN MADE AT THE FOLLOWING HOTELS  
FOR THE APPROPRIATE DATES:

KUWAIT--HILTON; ABU DHABI--HILTON; DUBAI--INTERCONTINENTAL; DHAHRAN--ALGOSAIBI; RIYADH--INTERCONTINENTAL; JIDDA (ON REQUEST). TRAVEL ARRANGEMENTS FOR GROUP HAVE BEEN MADE THROUGH DAVID C. FORWARD, ACCOUNT EXECUTIVE, MIDDLE EAST AIRLINES, NEW YORK.

3. SIXTEEN FIRMS HAVE INDICATED STRONG INTEREST AND ARE  
UNDER CONSIDERATION AS PARTICIPANTS PROPOSED MISSION.  
FIRMS AND THEIR GENERAL PRODUCT LINES ARE:

SPROUT, WALDRON AND COMPANY, INC. MUNCY, PA.--BULK MATERIALS, HANDLING, STORAGE AND PROCESSING MACHINERY; SPERRY NEW HOLLAND, NEW HOLLAND, PA.--AGRICULTURAL MACHINERY; ESB, INC., PHILADELPHIA--INDUSTRIAL BATTERIES; ROHM AND HAAS, PHILADELPHIA--CHEMICALS PLASTICS, FIBERS, HEALTH PRODUCTS; RORER INTERNATIONAL, FORT WASHINGTON, PA.-- PHARMACEUTICAL PREPARATIONS; AMERICAN MEDICORP, BALA CYNWYD, PA.--HOSPITAL MANAGEMENT SERVICES; WESTINGHOUSE ELECTRIC, WASHINGTON, D. C.; ZURN INTERNATIONAL, ERIE, PA.--INDUSTRIAL MACHINERY, VALVES, PIPING, FABRICATED METAL PRODUCTS; AIR PRODUCTS AND CHEMICALS, ALLENTOWN, PA.--INDUSTRIAL GASES AND EQUIPMENT, MEDICAL PRODUCTS, CHEMICALS, PLASTICS; THE BUDD CO., PHILADELPHIA --AUTOMOBILE BODY COMPONENTS, BRAKES, WHEELS, PLASTICS PRODUCTS, HIGHWAY TRAILERS, RAILWAY PASSENGER CARS; GENERAL ELECTRIC CORP., NEW YORK, N. Y.;--MOTORS AND GENERATORS, ADJUSTABLE SPEED DRIVES, AIRCRAFT PARTS;  
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BOEING VERTOL, PHILADELPHIA--AIRCRAFT, HELICOPTERS, SURFACE TRANSPORTATION SYSTEMS, LIGHTRAIL (TROLLEY CARS), SURFACE SUBWAY SYSTEMS; PPG, PITTSBURGH--GLASS AND INDUSTRIAL PRODUCTS; GTE SYLVANIA N.V., PRECISION MATERIALS GROUP, BRUSSELS, BELGIUM--HIGHLY DIVERSIFIED RANGE OF PRECISION MATERIALS AND PARTS; DRAVO CORP. PITTSBURGH--HEAVY MACHINERY AND TRANSPORTATION EQUIPMENT; EATON CORP., WILLOW GROVE, PA.-- AUTOMOTIVE, MECHANICAL,

ENGINE COMPONENT, CASTING, CONTROLS, FLUID POWER,  
ENGINEERED FASTENER, FORGING, MATERIALS HANDLING, POWER  
TRANSMISSION, TRUCK COMPONENT AND SECURITY PRODUCTS AND  
SYSTEMS.

4. ADDRESSEE POSTS REQUESTED ADVISE COMMERCE SOONEST  
THEIR RECOMMENDATIONS CONCERNING DESIRABILITY SUBJECT  
MISSION VISIT POSTS ALSO REQUESTED COMMENT ON SUITA-

BILITY OF DATES AND CITIES ON PROPOSED ITINERARY. SINCE  
NO MORE THAN TWELVE COMPANIES WILL BE SELECTED, IT MOST  
DESIRABLE POSTS IDENTIFY FIRMS WHOSE PRODUCTS HAVE  
LEAST POTENTIAL THESE MARKETS. COMMERCE WOULD APPRECIATE  
PROMPT REPLY FROM POSTS AS NO FURTHER ACTION WILL BE  
TAKEN PENDING RECEIPT REQUESTED INFORMATION. KISSINGER  
UNQUOTE

PENN STATE GROUP NOW PROPOSES VISIT BAHRAIN FOR 2-3  
DAY PERIOD PROBABLY REPLACING KUWAIT ON PROPOSED  
ITINERARY. BAHRAIN REQUESTED ADVISE SOONEST WHETHER OR  
NOT GROUP'S VISIT FEASIBLE. POST'S COMMENTS PRODUCT  
LINES, TIMING OF VISIT, MARKET CONDITIONS, ETC., ALSO  
WELCOME. SISCO

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 AUG 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** SAD/EOLIVER/EMB  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** hartledg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 19 DEC 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <19 DEC 2002 by ReddocGW>; APPROVED <10 FEB 2004 by hartledg>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROPOSED PENNSYLVANIA STATE IOGA TRADE MISSION TO MIDDLE EAST  
**TAGS:** BEXP, TC, SA, KU, LE  
**To:** MANAMA  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006